

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

ROBERT I. GOODSTEIN,  
Plaintiff,

V.

INDUSTRIAL INDEMNITY CO., et al.,  
Defendant(s).

NO. C02-1669

**ORDER GRANTING DEFENDANTS'  
MOTION FOR SUMMARY  
JUDGMENT**

This matter comes before the Court on Defendants' Motions for Summary Judgment (Dkt. No. 44). In considering this motion, the Court has reviewed all materials submitted in support of and in response to the motion. Having considered all relevant materials, and having heard oral arguments from the parties on June 28, 2005, the motion is hereby GRANTED. Insurers have no duty to indemnify the insureds under a comprehensive general liability policy for the difference between the appraised value and the "as is" sale price of properties that the insureds contaminated and were liable to clean up under CERCLA, but which they opted to sell instead.

## BACKGROUND

This case presents issues regarding who ultimately pays for the cleanup of sites that are deemed to be hazardously contaminated under CERCLA (42 U.S.C. §9601, *et seq.*). Plaintiff Goodstein is the Receiver for several properties owned by the Sternoff family. Two of those properties—one in Renton, WA (“the Renton property”) and one on Marginal Way in Seattle, WA (“the Marginal Way property”) are at issue in this litigation. From the late 1960's until the mid-1980's, the Sternoffs used the Renton and Marginal Way properties for the scrapping and recycling of

1 electrical transformers and automobiles. Throughout the years, the Sternoff family had many insurers.  
2 Their primary and umbrella liability coverage was placed with Defendants Industrial Indemnity and  
3 Industrial Indemnity of the Northwest (referred to collectively as "Industrial") from 1980 to 1986.

4 In 1989, the EPA had identified the Marginal Way property as a potential hazardous waste site  
5 (Schoeggl Decl. at 35). By 1991, the Washington State Department of Ecology had done a site  
6 summary on the Renton property and identified it as a site needing environmental remediation. In  
7 March 1990, these properties were placed into a Receivership (with Robert Goodstein named as  
8 Receiver) along with the rest of the Sternoff family holdings. The receivership court charged the  
9 Receiver with evaluating the contamination levels of the properties and coming up with a plan to bring  
10 these properties into compliance with state and federal law. (Christensen Decl., Ex. 4).

11 By a letter dated September 28, 1990, the Receiver's attorney notified Industrial that the  
12 Receiver "may make a claim" under the Sternoff's Comprehensive General Liability (CGL) policies  
13 with Industrial for environmental damage to the Renton and Marginal Way properties. This letter also  
14 requested that Industrial send the Receiver copies of the Sternoffs' policies for review. (Schoeggle  
15 Decl. at 100). On October 19, 1990, a representative of Industrial responded to the Receiver's request  
16 as if he were making a claim. (Schoeggle Decl. at 103). On October 22, 1990, the attorney for the  
17 Receiver wrote back to Industrial's representative to clarify that, "we are not presently making any  
18 claims under these policies." This letter reiterated the Receiver's request for copies of the policies.  
19 (Schoeggl Decl. at 104). In December 1992, Industrial closed the Sternoff file due to a lack of activity.  
20 Just before the file was closed, a summary of what was known in the case and a list of possible  
21 defenses to a potential claim was prepared. Industrial did not send a reservation of rights letter to the  
22 Receiver.

23 The Receiver commissioned environmental studies to be done on the properties and  
24 investigated the options for remediating them. The Receiver then presented several options to the  
25 Receivership court, which ordered the Receiver to sell the properties "as is." (Schoeggl Decl. at 107-  
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1 128). Accordingly, the Receiver sold the Renton property in August 1996, and the Marginal Way  
 2 property in March 1998. (Schoegle Decl. at 131-158). On September 25, 1998, the Receiver made a  
 3 demand under the Industrial policy for the environmental damage to the sites, as quantified by the  
 4 difference between the appraised value of the properties and the "as is" sales price of the properties.  
 5 (Schoeggl Decl. at 161). Industrial rejected this claim and Plaintiff brought the suit currently before  
 6 this Court.

7 ANALYSIS

8 I. Summary Judgment Standard

9 Summary judgment is not warranted if a material issue of fact exists for trial. Warren v. City of  
 10 Carlsbad, 58 F.3d 439, 441 (9th Cir. 1995), cert. denied, 516 U.S. 1171 (1996). The underlying facts  
 11 are viewed in the light most favorable to the party opposing the motion. Matsushita Elec. Indus. Co.  
 12 v. Zenith Radio Corp., 475 U.S. 574, 587 (1986). "Summary judgment will not lie if . . . the evidence  
 13 is such that a reasonable jury could return a verdict for the nonmoving party." Anderson v. Liberty  
 14 Lobby, Inc., 477 U.S. 242, 248 (1986). The party moving for summary judgment has the burden to  
 15 show initially the absence of a genuine issue concerning any material fact. Adickes v. S.H. Kress &  
 16 Co., 398 U.S. 144, 159 (1970). However, once the moving party has met its initial burden, the burden  
 17 shifts to the nonmoving party to establish the existence of an issue of fact regarding an element  
 18 essential to that party's case, and on which that party will bear the burden of proof at trial. Celotex  
 19 Corp. v. Catrett, 477 U.S. 317, 323-24 (1986). To discharge this burden, the nonmoving party cannot  
 20 rely on its pleadings, but instead must have evidence showing that there is a genuine issue for trial. Id.  
 21 at 324.

22 II. Are Plaintiff's Damages Covered under the Industrial CGL Policies?

23 Defendants claim that Plaintiff presents a unique theory of damages in this case that is not  
 24 supported by either its CGL policy with Industrial, or by the relevant body of law. Defendants point  
 25 out three major flaws in Plaintiff's case. First, they note that in Washington third party insurance of  
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1 the type the Sternoffs purchased does not cover an insureds' own economic losses. Second,  
2 Defendants claim that the Receiver never properly tendered a defense and that they, therefore, did not  
3 have adequate notice of the claim. Finally, Defendants state that the Receiver breached the "voluntary  
4 payment" provision of the Industrial policies by agreeing to sell the properties without notifying  
5 Industrial before the sale so that it would have a meaningful opportunity to object, if necessary.  
6 Plaintiff counters that Defendants had sufficient notice of the claim and were obligated, under statute,  
7 to conduct a reasonable investigation into it, which they neglected to do. Plaintiff also argues that it is  
8 owed the difference between the appraised value of the properties and the "as is" sales price because  
9 the properties were sold under court order and because Defendants would have been liable for at least  
10 this amount if the Receiver had chosen to remediate the properties himself.

11        A. CERCLA Liability and Insurance Coverage

12        In 1990, the Washington state Supreme Court held that the response costs incurred by an  
13 insured to clean up a contaminated property under CERCLA (42 U.S.C. §9601, *et seq.*) constituted  
14 "damages" under a comprehensive general liability (CGL) insurance policy, under Washington law.  
15 Boeing v. Aetna Cas. & Surety Co., 113 Wn. 2d 869, 784 P. 2d 507 (1990). In a related decision, the  
16 Western District of Washington held that receipt of a "Potentially Responsible Person" ("PRP") letter  
17 from the EPA that named the insured as someone who may be responsible for environmental  
18 contamination constituted a "suit" under CGL policies. Time Oil Co.v. Cigna Property & Casualty Ins.  
19 Co., 743 F. Supp. 1400 (W.D. Wash. 1990). In 1991, the 9<sup>th</sup> Circuit reached this same conclusion.  
20 Aetna Cas. & Surety Co. v. Pintlar Corp., 948 F. 2d 1507 (9<sup>th</sup> Cir. 1991). The Ninth Circuit  
21 particularly recognized the practical and public policy advantages in having parties responsible for  
22 pollution cooperate with environmental agencies in the cleanup of these sites. It worried that if notice  
23 of potential environmental liability were "not held to trigger the duty to defend under CGL policies,  
24 then insureds might be inhibited from cooperation with the EPA in order to invite the filing of a formal  
25 complaint." Id. at 1517. In 1990 and 1991, the federal and state governments identified the Sternoff  
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1 properties as potential hazardous waste sites and named the Sternoffs as potentially responsible people  
 2 for contamination on their properties stemming from years of recycling operations on those sites.  
 3 Accordingly, the Court concludes that at the time these letters were sent, there was a potential "suit"  
 4 under Industrial's CGL policies. Defendants recognize applicable precedent in this area of law, but  
 5 then argue that the events of the intervening years have rendered any potential claim that the Receiver  
 6 might have had against Industrial unenforceable.

7       B. Can the diminished sale price of an "as is" property support damages under a CGL policy ?

8       Defendants' first argument against the Plaintiff's recovery is the idea that the "damages" the  
 9 Receiver seeks are not "damages" that are payable under the CGL policies that the Sternoffs  
 10 purchased. The language of the policies at issue states that, "[t]he Company will pay on behalf of the  
 11 insured all sums which the insured shall become legally obligated to pay as damages because of  
 12 [property damage] to which the insurance applies. . ." (Pl's Resp. at 5). Defendants point out that  
 13 Washington courts have been very careful to maintain a strict distinction between third and first party  
 14 insurance policies. "Third party insurance involves protection for the policyholder for liability it incurs  
 15 to someone else, while first party insurance involves protection for losses to the policyholder's own  
 16 property." Olds-Olympic, Inc.v. Commercial Union Ins. Co., 129 Wn. 2d 464, 479, 918 P. 2d 923  
 17 (1996).

18       Plaintiff's claim in the case at hand presents an interesting attempt at hybridizing these two  
 19 concepts. The government-imposed duty to clean up the properties is a major driving force behind the  
 20 decrease in the selling price of the properties. The properties were sold "as is" and at a discounted  
 21 price because the buyer acquired not just the properties themselves, but also the duty to clean them up.  
 22 No other case in the Ninth Circuit or in Washington has addressed a similar scenario.

23       The key question here is whether it makes good public policy sense to allow a contaminating  
 24 insured to recover under its third party liability policy when it has not actually conducted a cleanup,  
 25 but has borne a financial burden as if the cleanup has been accomplished? On the one hand, Plaintiff's

1 approach fosters efficiency by allowing contaminating parties who are unable or uninterested in  
2 remediating their properties to transfer them to someone more able to do the remediation that is  
3 required by law. On the other hand, Defendants argue that this approach allows polluters to “foist”  
4 their responsibility onto someone else without feeling any consequences. After damaging property, a  
5 polluter could sell it at a reduced fee and expect its insurers to pick up the difference.

6 Washington courts have urged a common-sense approach to the interpretation of what  
7 qualifies as “damages” in environmental cleanup cases. In Boeing v. Aetna, the Washington State  
8 Supreme Court explained its common-sense approach to damages by quoting an earlier case:

9 ‘If the state were to sue in court to recover in traditional “damages,” including the  
10 state’s costs incurred in cleaning up the contamination, for the injury to the ground  
water, defendant’s obligation to defend against the lawsuit and to pay damages would  
11 be clear. It is merely fortuitous from the standpoint of either plaintiff or defendant that  
the state has chosen to have plaintiff remedy the contamination problem, rather than  
choosing to incur the costs of clean-up itself and then suing plaintiff to recover those  
12 costs. The damage to the natural resources is simply measured in the cost to restore  
the water to its original state.’ 113 Wn. 2d. at 879 (quoting United States Aviex Co. v.  
13 Travelers Ins. Co., 125 Mich. App. 579, 589-90, 336 N.W. 2d. 838 (1983).

14 Plaintiff is asking this Court to extend the logic of these prior cases a step further by asking that the  
15 Court allow the real-estate market to determine the cost of the damage to natural resources. The  
16 Court cannot stretch the language of the CGL policy under which Plaintiffs seek recovery to  
17 encompass this broad theory of damages. As quoted above, the language of the policy specifies that  
18 Defendants will pay “on behalf of the insured,” rather than to the insured. This language reflects an  
19 intent to indemnify the insured for someone else’s loss, not for the insured’s own loss. As Defense  
20 counsel correctly pointed out at oral argument, there are many instances where potential insurance  
21 claims arise, but are never paid out because business reasons make it more attractive for parties to  
22 settle claims in a way that precludes indemnification. Such is the case here. The Court finds that the  
23 Receiver made a decision to divest the Sternoffs of CERCLA liability by selling the Renton and  
24 Marginal Way properties, along with the duty to clean them up, at a discounted price. As  
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1 consideration for the discount, the Sternoffs received from the buyer of the properties an agreement to  
 2 hold the Sternoffs and their interests harmless. Having made this bargain, the Receiver may not now  
 3 turn to the Court and ask for indemnification for a cleanup that he chose not to undertake. The  
 4 language of the policy will not support such an award, nor will sound public policy reasoning.  
 5 Plaintiff's claim of indemnification under its Industrial policies will, therefore, be dismissed.

6 IV. Without a Duty to Indemnify, there is no Duty to Defend

7 Where an insured's claim is clearly outside of a policy's coverage, the insurer has no duty to  
 8 defend. Cle Elum Bowl, Inc. v. North Pacific Ins. Co., 96 Wn. App. 698, 703, 981 P. 2d 872 (1999).  
 9 Here, the Court has determined that Plaintiff's claim is not one that is supported by the language of the  
 10 policies in question and that Plaintiff is not entitled to indemnification under the policy. Accordingly,  
 11 Plaintiff's claim that Defendants had a duty to defend it will also be dismissed.

12 V. Cross-Assignment of Claims

13 At the end of oral argument, Plaintiff's counsel raised the issue of whether its agreement with  
 14 the buyer of the Renton and Marginal Way properties to cross-assign rights to insurance coverage  
 15 creates a different outcome in this case. The Court observes that this agreement was only mentioned  
 16 briefly by Plaintiff and not in a way that put the substance or validity of this agreement properly before  
 17 the Court for consideration. (Pl's Resp. at 19; Christensen Decl. at ¶3-4). Neither party submitted the  
 18 text of this agreement to the Court for its examination. In fact, Plaintiff admits that, "[t]he agreement  
 19 has not yet been finalized." (Christensen Decl. at ¶3). Under these circumstances, it would not be  
 20 proper for the Court to rule on the effect of such an agreement.

21 CONCLUSION

22 The monetary difference between the appraised value of the Marginal Way and Renton  
 23 properties and the "as is" sales price of those properties after contamination and before clean up is not  
 24 covered as damages by the CGL policy between Industrial and the Sternoff family. Industrial has no  
 25 duty to indemnify the Receiver of the Sternoffs' property for this sum, nor is there any duty to defend

1 that arises as part of such a claim. Accordingly, the Court hereby GRANTS summary judgment to the  
2 Defendants and DISMISSES this case with prejudice.

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4 The clerk is directed to send copies of this order to all counsel of record.

5 Dated: July 8, 2005

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8 Marsha J. Pechman  
9 United States District Judge

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